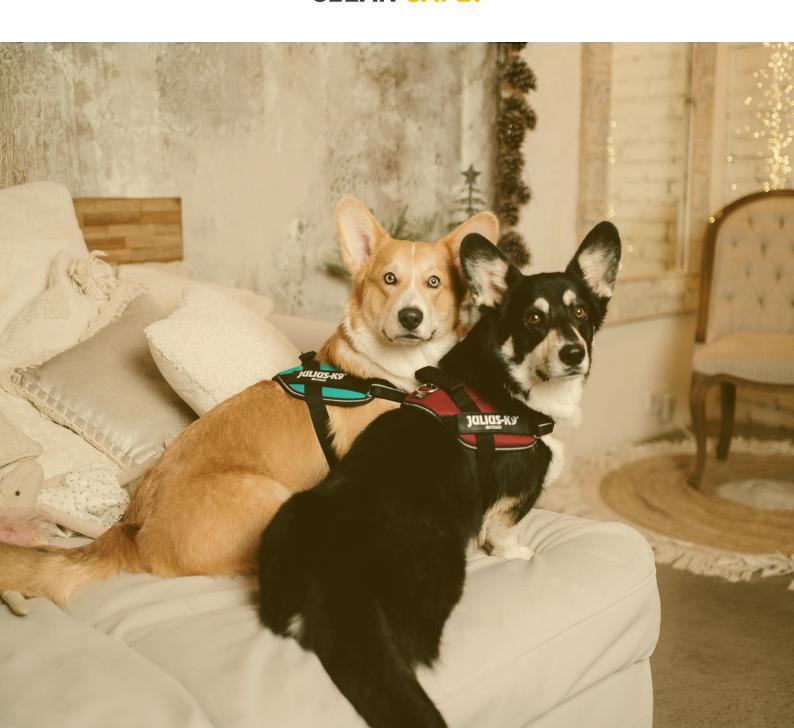


## CLEANING PRODUCTS

WALK SAFE, CLEAN SAFE!





### **BACKGROUND**



For over 25 years, **JULIUS-K9®** has been a leading European manufacturer of dog equipment, known for innovation, animal welfare and customer trust, producing high quality harnesses, leashes and accessories designed for a wide range of activities – from daily walks around town to trips in the great outdoors. For the past 10 years, **CLEANNE** has been a leading manufacturer and developer of natural cleaning products that are created entirely in its own research and development. The company stands for environmental awareness, sustainability and innovative cleaning solutions.

In 2024, **JULIUS-K9®** and **CLEANNE Holding Kft**. signed a licensing agreement, resulting in the **JK9 Clean range**, which is exclusively developed, manufactured and distributed by **CLEANNE Holding Kft**.

Our environmentally friendly, pet friendly cleaning products could be the perfect addition to your range, helping pet owners, who are looking for safe and effective products to find them. With this unique range, we offer you products that could strengthen your product portfolio and increase customer loyalty and satisfaction. With the ever-increasing demand for natural products, these products could build trust and loyalty, positioning you as a specialist provider of high quality pet-friendly solutions, while helping your customers to protect their pets' wellbeing and maintain a clean, harmonious home.

### **CUSTOMER PROFILE**

Our end customers are responsible pet owners who value safe, animal-friendly, and sustainable products. Their focus is on effective, innovative solutions that ensure a hygienic, pollutant-free home while protecting the well-being of their pets.

#### **LIFESTYLE**

Our end customers consider their pets an integral part of their daily lives, ensuring their homes are safe, hygienic, and welcoming for their furry companions.

### **EMOTIONAL CONNECTION**

For our end customers, pets are cherished members of the family. Products that enhance their well-being and protection deepen this bond and provide a comforting sense of security.

### 3

#### **CHALLENGES**

Pet owners seek effective solutions for stubborn stains and odours that are environmentally friendly and safe for their pets.

#### **PURCHASE CONDUCT**

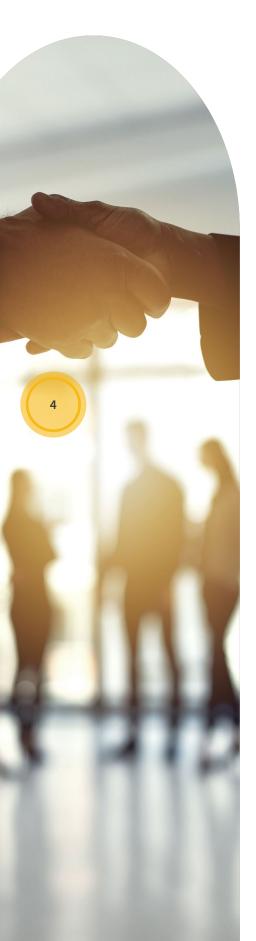
Our customers demonstrate strong brand loyalty and place high value on quality, sustainability and animal-friendly solutions.



<u>jk9clean.com</u>



### **B2B PLUS**



#### ATTRACTIVE PROFIT MARGINS

Our mid-range pricing encourages a high shopping basket value, whether in physical retail or online. By offering higher-priced or complementary items, you can boost sales per transaction while enjoying attractive profit margins that enhance overall profitability.

#### **CROSS-SELLING POTENTIAL**

Our product range is perfectly harmonised to promote the sale of complementary items. This not only increases the shopping basket value but also strengthens customer satisfaction with a diverse and coordinated assortment.

#### **EFFICIENT LOGISTICS**

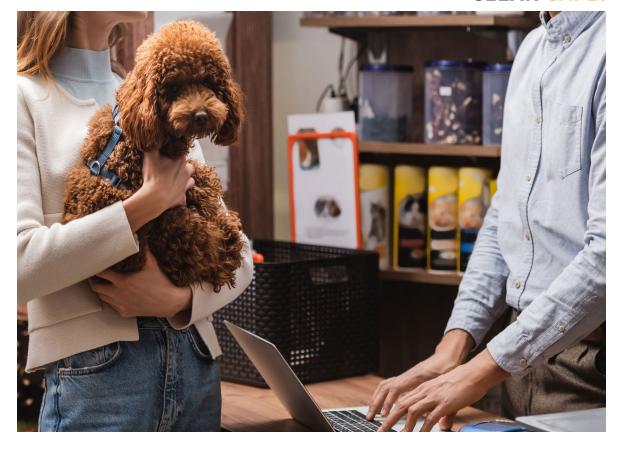
Our products are non-hazardous and do not require special storage conditions. They can be conveniently stored alongside other goods, including food, simplifying logistics and reducing costs. Additionally, we offer larger packaging options to support zero-waste initiatives, aligning with sustainability goals in pet-friendly cleaning.

#### NATURAL BUYING IMPULSE

The high efficiency and daily use of our products drive consistent demand, with customers replenishing them every 45-60 days. This natural buying cycle ensures stable sales growth and fosters long-term customer loyalty.

#### **EFFECTIVE MARKETING STRATEGY**

We support your business with targeted influencer collaborations and well-planned promotional campaigns to highlight your products. Our digital marketing strategies maximise sales success and reinforce your brand over time. Thanks to their strong product features, our products perform exceptionally well in both online and brick-and-mortar retail.



### **ADVANTAGES FOR B2B PARTNERS**

Our product range is specifically designed to meet the demands of modern pet owners, enabling you to position yourself as a market leader in a rapidly growing industry.

By **COOPERATING WITH VETERINARIES**, we prioritise safety and effective cleaning, ensuring that our products meet the highest standards. At the same time, targeted information campaigns build trust and confidence in our solutions.

Our premium, sustainable products foster strong brand loyalty, encourage repeat purchases, and provide long-term stability in sales, making them an excellent choice for your business success.

- + FMCG PRODUCTS
- + LOVE BRAND
- + HIGH BRAND LOYALTY

### **OUR PRODUCTS**



### **PET FRIENDLY**

No danger in case of skin and physical contact.



### **ALCOHOL-FREE**

Without alcohol, safe in use.



### **NOT DANGEROUS**

Without warning symbol according to CLP-regulation.



100% plant-based – without animal ingredients.







### **PRODUCT DESIGN**

Our products communicate their function and emotional added value at first glance. A clear, intuitive design makes it immediately clear what the products are made for and how they enrich the daily lives of pet owners.





### **LABEL**

# CLEAR MODERN HUMOROUS PICTURES

Our packaging goes beyond functionality – it's vibrant, humorous and full of charm. With playful, eye-catching visuals, it grabs attention instantly and encourages purchase decisions.

We understand the importance of standing out in a competitive market. That's why we've created a design that captivates at first glance, brings a smile, and sparks curiosity. Our goal isn't just to showcase a product but to tell a story that builds trust, inspires action, and leaves a lasting impression on customers.



### **PRODUCTLINE**

**DEVELOPED FOR PET OWNERS** 





jk9clean.com



# THE IMPORTANCE OF TOXIN-FREE CLEANING FOR A SAFE HOME FOR HUMANS & ANIMALS

At **JULIUS-K9 by CLEANNE**, our mission is to highlight the risks of conventional cleaning products while promoting the benefits of toxin-free alternatives. Every day, pets, children, and adults come into contact with surfaces that may carry harmful chemical residues.

We aim to inspire people to reflect on how their choices impact their family's health and well-being. It is essential to select pet-safe products that not only deliver effective cleaning but also take responsibility for the health of our loved ones and the protection of our environment.

#### **KNOWLEDGE SHARING - OUR EDUCATION INITIATIVE**



- 2. COMMUNICATION THROUGH SOCIAL MEDIA AND IN-STORE PROMOTIONS
- 3. SUPPORT FROM VETERINARIANS
- 4. COLLABORATION WITH ANIMAL WELFARE ORGANIZATIONS
- 5. Presence at industry trade fairs
- 6. Promoting sustainability

#### 7. Expanding knowledge: insights from international publications

As we focus on maintaining cleaner homes and workspaces, concerns about the impact of common cleaning products on our pets are increasing. Veterinarians, including **Dr. Alex Blutinger**, VMD, DACVECC, a critical care specialist at BluePearl Specialty and Emergency Pet Hospital, **have observed a growing number of inquiries from pet owners about the potential risks associated with household cleaners like hand sanitizers, <b>bleach**, and alcohol-based products.

While many of these products may not be life-threatening in small amounts during normal use, they can still pose significant health risks to pets, especially if ingested or inhaled in larger quantities. Common symptoms of exposure include vomiting, excessive drooling, abdominal pain, coordination issues, and in severe cases, seizures or respiratory arrest.

These risks are heightened when products come into direct contact with a pet's skin, eyes, or paws, or if they are swallowed. To ensure the safety and well-being of your pets, it's crucial to choose cleaning products designed to be safe for animals and use them responsibly.



### WALK SAFE, CLEAN SAFE!





### FLOOR CLEANER WITH TEA TREE OIL FOR DIFFERENT FLOOR TYPES

- Suitable for various floor types such as tiles (ceramic, porcelain, glass tiles), laminate (if sealed and water-resistant), vinyl floors, PVC floors, concrete or cement floors, marble, linoleum, parquet (if sealed), and plastic floors
- Surfaces that can be cleaned with water
- Effective against grease and stains
- Made from natural ingredients
- Gentle on surfaces and leaves no stains

Volume: 1000 ml

7.90 €\*

\*MSRP

### SAFE FOR PETS AND ALL FLOOR TYPES

Our pets spend most of their time in close contact with the floors in our homes. Unlike humans, they can absorb toxins through their paws, increasing the risk of long-term health issues. That's why choosing pet-safe cleaning products is essential.

Our floor cleaner is specially formulated to provide a deep clean while remaining gentle and safe for your furry companions. Keep your home fresh, hygienic and free from harmful chemicals – for the health and well-being of your pets.

jk9clean.com





 Perfect for sofas, carpets, pet beds, and curtains

 Suitable for car interiors, car seats, and transport boxes

Effectively removes grease and stains

With built-in colour protection

Made from natural ingredients

 Gentle on surfaces and leaves no residue

Suitable for a variety of materials

Volume: 500 ml

8.90 €\*



B





### CAT AND PET TOILET CLEANER WITH ODOUR-NEUTRALISING FUNCTION

Ideal for cat and pet litter

• Can be applied directly to litter

 Odour-neutralising for a fresh environment

Safe to use around pets

 Made from natural ingredients

Provides effective cleaning

 Suitable for plastic, textiles, steel, and all waterresistant surfaces

Volume: **500 ml** 

8.90 €\*







- Effective cleaning with colour protection
- Removes dirt, stains, and unpleasant odours
- Specially formulated for leads and dog harnesses
- Suitable for toys and other accessories
- Made from natural ingredients
- Gentle on fabrics and leaves no residue
- Compatible with various materials

Volume: 100 ml

5.90 €\*

#### **OUR SIGNATURE PRODUCT**

Inspired by the iconic **JULIUS-K9®** dog harnesses, this cleaner is specially designed to keep leashes, harnesses, and pet accessories effortlessly clean and odour-free.

As our signature product, it embodies our commitment to providing safe and effective cleaning solutions, ensuring your accessories remain fresh, hygienic and ready for any adventure.

An ideal choice for retailers looking to offer a reliable, high-quality cleaning solution tailored to the needs of active pet owners.

<u>jk9clean.com</u>



#### **DISHWASHER IDEAL FOR EVERYDAY USE**

Effectively removes grease and stains

Perfect for cleaning food bowls, play mats, underlays, toys, cage accessories, and other items

Works efficiently even with cold water

Made from natural ingredients

Gentle on materials and leaves, no residue

Compatible with various materials



Ε

Volume: 200 ml

6.90 €\*



### LIQUID DETERGENT FOR PET TEXTILES

WITH ODOUR-NEUTRALISING FUNCTION

Suitable for various fabric types

Ideal for cleaning and maintaining clothing, textiles, and accesso-

Ideal for hand washing JULIUS-K9® dog harnesses

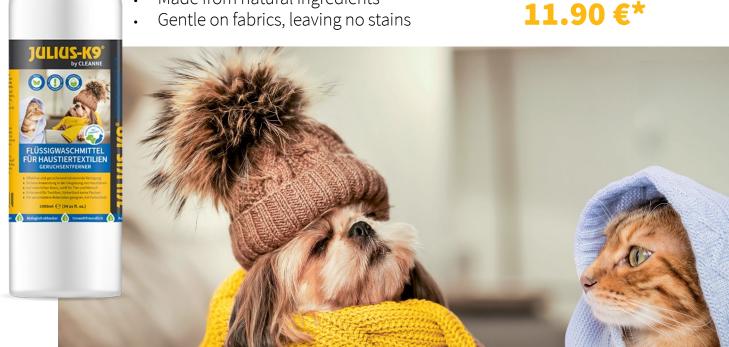
Effective and fragrance-free, with colour protection

Safe to use around pets

Made from natural ingredients

Gentle on fabrics, leaving no stains

Volume: 1000 ml





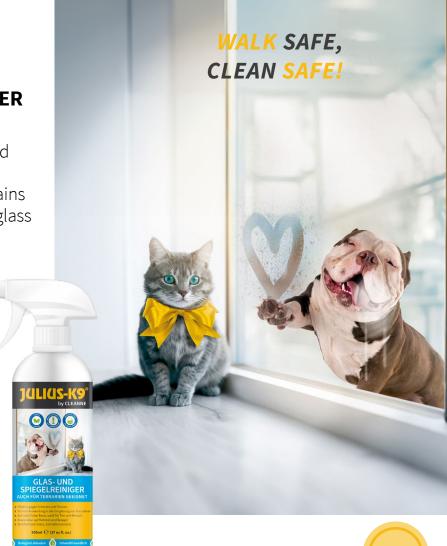
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### GLASS AND MIRROR CLEANER ALSO SUITABLE FOR TERRARIUMS

- Provides a streak-free shine and dries quickly
- Effectively removes dirt and stains
- Perfect for cleaning windows, glass doors, mirrors, and frames
- Safe to use around pets
- Made from natural ingredients



8.90 €\*







### **AQUARIUM LIMESCALE REMOVER** SAFE FOR FISH AND PLANTS

- Effectively removes dirt and limescale
- Perfect for cleaning glass surfaces in animal areas, including aquariums, terrariums, and aquarium covers
- Provides a streak-free shine and dries quickly
- Safe for use around pets, including fish and aquatic plants
- Made from natural ingredients
- Suitable for a variety of surfaces

Volume: **500 ml** 

8.90 €\*



### **PRODUCTLINE**

#### **FLOOR CLEANER WITH TEA TREE OIL**

ideal for various floor types

**DOGS** 01 02 **CATS** 

**SMALL PETS** 



### **CARPET & TEXTIL CLEANER**

also ideal for dog & cat beds



01

**DOGS CATS** 

02

**SMALL PETS** 



with odour-removing function

03

02 CATS **SMALL PETS** 



### **DOG HARNESS & LEASH CLEANER**

also ideal for toys and accessories

01

**DOGS** 

02

**CATS** 

**SMALL PETS** 



### WITH CATEGORIES

### **DISHWASHING DETERGENT**

safe for every day use

01 DOGS 02 CATS

03 SMALL PETS



### LIQUID DETERGENT FOR **PET TEXTILES**

odour neutralizing

01 DOGS 02 CATS

03 SMALL PETS





#### **GLASS & MIRROR CLEANER**

also suitable for terrariums

01 DOGS

02 CATS

03 SMALL PETS

04 TERRARIUMS



### **LIME REMOVER**

for aquarium & terrarium

04 AQUARIUMS **TERRARIUMS** 



ik9clean.com





### **FOR DOG OWNERS**

Our four-legged friends cannot tell us directly what is good for them, but they trust us to provide a safe and healthy home. Their well-being depends greatly on how we organise their environment — whether it's playing on the floor, sniffing surfaces or cuddling with the family.



### **DOGS ARE PARTICULARLY CURIOUS COMPANIONS:**

They lick surfaces, roll around on the floor, and come into contact with almost all areas of the household — just like babies. Residues from conventional cleaning agents can be absorbed through their skin or mucous membranes, posing health risks.

**JULIUS-K9®** and **CLEANNE** are committed to creating a safe and clean home for your four-legged friends. Our pet-friendly cleaning products clean thoroughly without leaving harmful residues, ensuring an environment where people and pets alike can feel safe, healthy, and comfortable.

02



### **FOR CAT OWNERS**



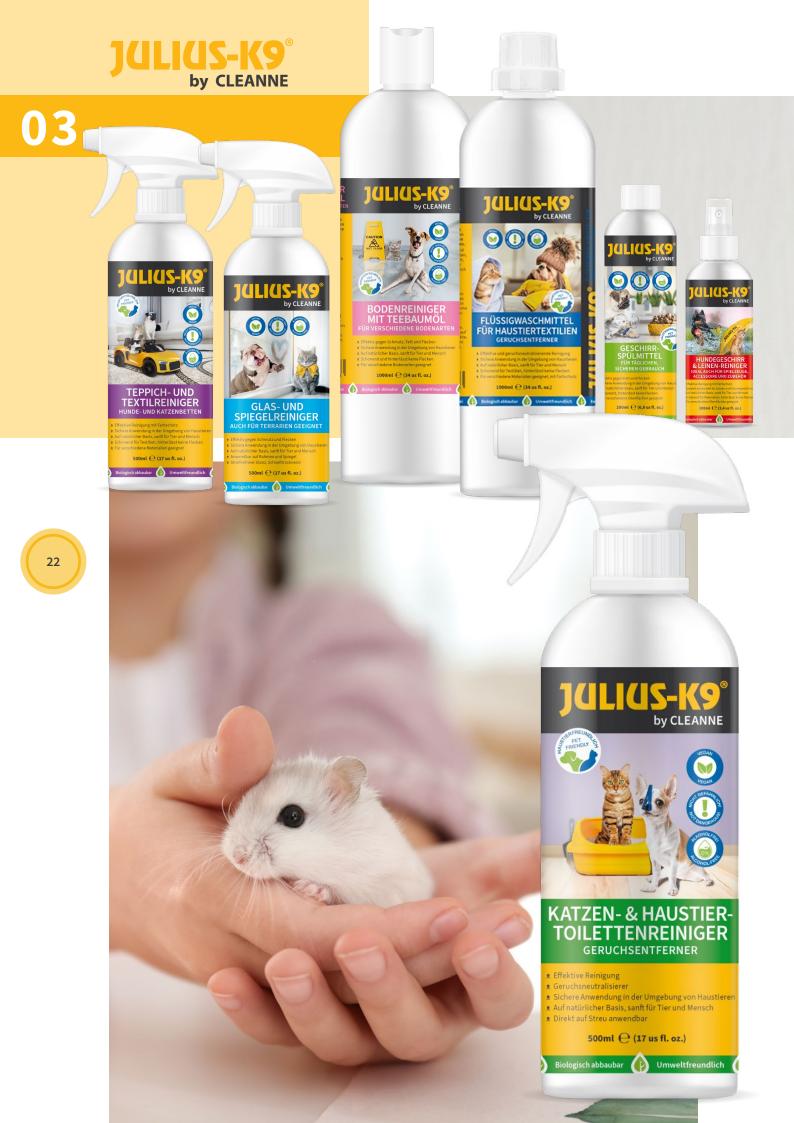
### **CATS, THE CURIOUS EXPLORERS:**

They roam every corner of the house, jump onto window sills, lie on the floor and then clean themselves thoroughly. In doing so, they absorb substances from their surroundings, whether visible or invisible.

Residues from conventional cleaning agents left on floors, surfaces, or windows can unknowingly enter their bodies through their paws, fur, or during grooming.

Cats are especially sensitive to harmful substances, which can put their health and well-being at risk. Their environment is vital to their safety. With our pet-friendly cleaning products, you can ensure a home free from hazardous chemicals — a place where your cat can move, play, and relax safely. This creates the best care for your cat and a harmonious home for the whole family.







### **FOR SMALL PET OWNERS**

Imagine your rabbit happily hopping across the floor, your hamster curiously exploring its cage, or your guinea pig contentedly nestled in its bed.



### SMALL PETS HAVE PARTICULARLY CLOSE CONTACT WITH THEIR ENVIRONMENT:

They are constantly in touch with surfaces, floors, and cage accessories. Residues from conventional cleaning agents can go unnoticed, being absorbed through their sensitive paws or transferred to their fur.

As small animals are highly sensitive to chemical substances, it is essential to ensure their environment is safe and free from harmful residues. By using pet-friendly cleaning products, you create a space where your little companions can play, explore, and relax freely—healthy and protected.

A safe and clean home not only ensures your pets' well-being but also gives you peace of mind as a responsible pet owner.

<u>jk9clean.com</u>



04





# FOR AQUARIUM & TERRARIUM OWNERS

### AQUARIUM OR TERRARIUM ANIMALS LIVE IN A DELICATE & CLOSED MICROENVIRONMENT:

Everything that comes into contact with their habitat — whether water, glass surfaces, or decorations — has a direct impact on their health.

Our cleaning products are specially designed to be free from harmful chemicals, ensuring the safe and thorough cleaning of glass walls, decorations and accessories.

They help protect the delicate organs of your animals and maintain the natural balance of their habitat — both in the water and on surfaces — long-term.



04



### **CONTACT US**

Should you have any questions or require additional information, our team is ready to support you.

Feel free to contact us by emailing us or by visiting our website:

https://jk9clean.com/

We look forward to hearing from you!

### Erika Dellemann

**Regional Sales and Marketing Manager** 

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